**Spire Metering Technology**

**Sales & Shipping**

**Process Flow**



Purchase Order received from Customer

Sales Order (5 digit) generated & sent to Customer

Product ships to Customer; Order posted to Pilot

**US**

**NO**

**CHINA**

**YES**

Is Product in Stock in US?

Is Product shipping to Customer from China or from US?

Customer is happy ☺

Customer is happy ☺

Product ships to Customer & Order Posted in Pilot

Shipment received & configured to Customer specifications

Product ships to SMT US

Shenitech records PO in Shpmt Trckg Log & submits PO to factory

(Internal) Purchase Order (4 digit) generated and sent to Shenitech

(Internal) Purchase Order (4 digit) generated and sent to Shenitech

Product ships direct to Customer from China; Shenitech updates Tracking Log & Posts Order in Pilot

Shenitech records Purchase Order into Shipment Tracking Log & submits PO to factory

Customer is happy ☺